

#### The Facts

- Generic medicines usually cost less than their branded equivalents.
- Use of generic medicines helps the HSC to treat more patients for the same money.
- Routine generic prescribing enables savings to be realised as soon as a generic is available.

#### **DHSSPS Policy**

• Generic medicines should be prescribed in preference to branded products in all appropriate circumstances irrespective of whether a generic medicines is currently available. This will ensure full utilisation of generic medicines when branded medicines come 'off-patent'.

#### **KEY POINTS**

- Generic Prescribing remains the single most effective way to generate savings for the Health Service.
- Practices should ensure generic medicines are prescribed in preference to branded products in all appropriate circumstances.
- Up to £3.4m per year could be saved through targeted generic prescribing in NI.

Table 1. Top 5 Generic Switches by Cost for Northern Ireland.

<b>Arimidex</b> <sup>®</sup>	$\succ$	Anastrozole	≻		£ 471,176
Mirapexin <sup>®</sup>	$\succ$	Pramipexole	≻		£ 214,296
Actonel®	$\triangleright$	Risedronate	≻		£ 203,548
Plavix <sup>®</sup>	$\succ$	Clopidogrel	≻		£ 194,368
Losec®	$\succ$	Omeprazole	≻		<u>£ 140,420</u>
<u></u>			Total	£	1,223,808

Table 2. Top 10 Most Effective Generic Switches Per Prescription for Northern Ireland.

				Average Saving Per			
Casodex®	$\triangleright$	Bicalutamide	$\succ$	£ 278.36			
Mirapexin®	$\succ$	Pramipexole	$\succ$	£ 174.93			
Requip®	≻	Ropinirole	$\succ$	£ 132.13			
Diflucan®	≻	Fluconazole	$\succ$	£ 87.77			
Cabaser®	≻	Cabergoline	≻	£ 86.77			
<b>Risperdal</b> <sup>®</sup>	≻	Risperidone	≻	£ 83.15			
Imigran <sup>®</sup>	≻	Sumatriptan	≻	£ 77.56			
Zofran <sup>®</sup>	≻	Ondansetron	≻	£ 68.02			
Zocor®	≻	Simvastatin	≻	£ 58.95			
Zovirax <sup>®</sup>	≻	Aciclovir	≻	£ 56.81			

#### Let your PC give you a helping hand

Some simple changes to the computer system can have dramatic effects on increasing the use of generic drugs and act as reminders

- Revise your formulary and change branded drugs to their generic equivalent.
- Change drug dose defaults to suggest using the generic equivalent. E.g. change the default to "Please use Generic XXXXX instead".
- Set up a synonym so preferred generic is 1st choice. E.g. add the synonym "Diflu" so when it is typed, Fluconazole is presented as first choice.



Rx

## Find all patients getting branded medicines in one easy step - the APOLLO Generics Query

The Apollo 'Generic Prescribing' query searches your clinical system for branded drugs issued between two dates and then outputs the data into an EXCEL spreadsheet. This is an easy way to see all branded drugs prescribed without having to

do individual searches for different drugs. It is recommended that practices search for branded drugs issued in the last 2 months and the resulting spreadsheet can be used to:

- see where potential new switches can be made
- check generic switches which have already been made (to ensure they remain in place).

Instructions on how to run the Apollo query, set the time periods required, and update the query from the on-line repository, are all detailed in the help files that can be found HERE on the HSC Primary Care intranet site.



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93	2	6	3711	Gaviscon Advance Gaviscon Infant			2.6.2		
94	2	6	1354	Gentisone Hc			2.6.2		
95	2	6	1445	Glandosane (Lemon Flavour)		56			
96	2	6	7960	Glucagen Hypokit Glucogel		28			
97	2	6	2352	Glucophage			2.6.1		
98	2	6	3650	Glutafin Gluten-Free			2.6.1		
99	2	6	1568	Glutafin Select Gluten-Free Gyno-Daktarin			2.6.1		
100	2	6	2602	Half Inderal La			2.6.1		
101	2	6	2266			=	2.6.3		
102	2	6	1114	Hepatyrix Icaps			2.6.1		
103	2	8	5895	Indur			2.8.1		_
104	2	12	246	Imigran		56		2.12	
105	2	12	2567	Infacol	L	56		2.12	
106	2	12	2602	Juvela Gluten Free	~	28		2.12	
107	2	12		Juvela Gluten-Free 🕴 💧	_	28		2.12	
108	2	12	5133	Bezalip-Mono	Τ	56		2.12	2

#### Generic Exceptions - Drugs that should be prescribed by brand name.

The list of medicines which the Medicines Management Advisors would NOT recommend for generic prescribing. can be found HERE.

There has been feedback that certain medicines have been inappropriately prescribed generically and your attention is drawn to the following areas where it is important to maintain product consistency (and where the HSC

therefore recommend brand prescribing). These include:

- Anticonvulsants for treatment of epilepsy
- Immunosuppressants in transplant patients
- Oral contraceptives and multi-ingredient creams/liquids.
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- HSCB Product Standardisation choices for preferred branded products.

# **Steps to Successful Generic Prescribing**

3. Communicate the

• Explain everyone's role in

• Explain how changes will be reviewed / monitored

• Liaise with community

• Brief all staff

the process

Some simple steps to increase generic prescribing within your practice.

Further information and resource materials can be obtained from your Prescribing Support Team

#### 2. Make an Action Plan

- Decide on areas for action & set some simple goals
- Plan what changes will achieve your goals



#### 1. Give yourself some time:

- Identify key aspects for generic prescribing.
- See what resources are available to the practice

#### 4. Implement the plan

- Put up posters
- Provide information leaflets /letters
- Switch agreed drugs on patient records
- Use drug dose defaults to suggest using the generic



# 5. Monitor

#### success

- Get regular feedback from staff on how the changes are going
- Monitor generic increases through COMPASS or GP clinical system

### Small Steps.....

#### can have a BIG impact !

The medicines that will have the greatest impact on savings are listed on page 4 of your COMPASS report



pharmacist(s)

Plan:

• Get prescribing information from COMPASS etc